



NATIVE AMERICAN FINANCIAL SERVICES A S S O C I A T I O N

2017 NAFSA FINANCIAL SERVICES EXPO & NAFSA RES RELATED EVENTS The Mirage Resort & Casino in Grand Ballroom “E”

AGENDA

Monday, March 13, 2017

10:00am - 4:30pm **NAFSA FINANCIAL SERVICES EXPO - Grand Ballroom “E”**

5:00pm - 6:30pm **NAFSA Welcome Reception - Grand Ballroom “E”**

Tuesday, March 14, 2017

9:00am - 10:15am **RES Opening General Session - NAFSA Presenting Sponsor
Welcome Remarks in the Grand Ballroom-** Gary Davis, Executive
Director, Native American Financial Services Association

10:30am - 12:00pm **NAFSA FINANCIAL SERVICES EXPO - Grand Ballroom “E”**

10:45am - 11:15am **Financial Services in Indian Country: Past, Present and Future
(NAFSA Financial Services Expo Opening Remarks)**

Presenter:

Gary Davis - Executive Director, Native American Financial Services
Association

1:30pm - 4:00pm **NAFSA FINANCIAL SERVICES EXPO - Grand Ballroom “E”**

1:30pm - 2:15pm **Seizing the Opportunity: The Impact of Tribal Financial Services in
our Communities**

Moderator:

Gary Davis - Executive Director, Native American Financial Services
Association

Presenters:

• John R. Shotton - Chairman, Otoe-Missouria Tribe and Chairman of
NAFSA

• James Williams, Jr - Chairman, Lac Vieux Desert Band of Lake Superior
Chippewa Indians and Secretary of NAFSA

3:00pm - 3:45pm **Debunked: Online Financial Services and the American Consumer
Presenters:**

• Katherine Spilde, Ph.D. - Associate Professor, L. Robert Payne School
of Hospitality and Tourism Management at San Diego State University

• Clifton Cottrell - Research Analyst, Native American Financial Services Association

4:15pm - 5:45pm **The Facts & Opportunities in Tribal Online Lending** NOTE: This panel is part of the RES Agenda and will take place in St. Thomas A.

Moderator:

Gary Davis - Executive Director, Native American Financial Services Association

Panelist:

- John R. Shotton - Chairman, Otoe-Missouria Tribe & NAFSA Chairman;
- Jay Abbasi - Chief Executive Officer, Plain Green, LLC;
- Tim Ranney - President/CEO, Clarity Services; and
- Katherine Spilde, Ph.D. - Associate Professor, L. Robert Payne School of Hospitality and Tourism Management at San Diego State University.

Wednesday, March 15, 2017

9:00am - 12:00pm **NAFSA FINANCIAL SERVICES EXPO - Grand Ballroom “E”**

10:30am - 11:30am **Nuts & Bolts: Using the Proper Tools to Build a Successful Lending Operation**

Presenters:

- Brian Martin - President/CEO, Epic Loan Systems;
- Stanley Chao - President, ARB Companies; and
- Trina Starr - Director of Operations, LCO Financial Services, LLC

1:45pm - 4:00pm **NAFSA FINANCIAL SERVICES EXPO - Grand Ballroom “E”**

1:45pm - 2:30pm **Tribal Financial Services Legal Update and Predictions**

Presenters:

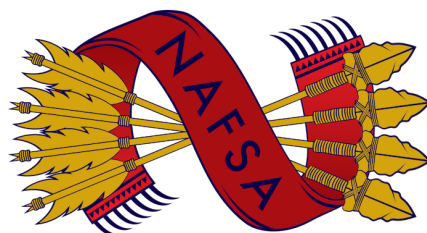
- Rob Rosette - Partner, Rosette, LLP;
- Blake Trueblood - Chief of Staff, Native American Financial Services Association

3:15pm - 4:00pm **Native American Financial Services: What We have Learned from Gaming**

Presenter:

Katherine Spilde, Ph.D. - Associate Professor, L. Robert Payne School of Hospitality and Tourism Management at San Diego State University

4:30pm - 6:00pm **NAFSA Financial Services Expo Reception-Grand Ballroom “E”**



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